



Spring 2009

# Polam News

A Quarterly Publication of Polam Federal Credit Union



## Spring is Here:

Contrary to an avalanche of bad news about the financial shape of the country, and following our long history, Polam completed the 2008 operations on a positive note. (The fall report on the last year's operations)

Results will be available as usual at the next Polam Annual Meeting scheduled for Saturday, May 16, 2009 (starting at 2pm).

The current year will obviously be quite different from the previous 35 years of Polam's existence. The high unemployment rate with a heavy burden of "saving" the American economy and helping it to return to the full operational mode including a growth rate compatible with the need of the country will take its toll on the whole economy including the financial service industry. It will include institutions, such as Polam, which never practiced "creative" lending, was always trying to be on the conservative side in estimating the borrower's true needs and financial capabilities rather than to adhere to the "maximize the profit" mantra professed by many businesses.

The government rescue plan maybe regarded as a pro-active stance which may work and indeed shorten this period of hardships and suffering. However, it also brings into focus certain truths normally hidden behind the cover of satisfaction and good times most of the people enjoy while the economy is in full swing, jobs are plentiful and there seem to be fewer obstacles to the blissful future.

One of such hidden truths is the fact that no government is actually capable of changing force of nature, including the economy, which actually is a closed system based on strict balance between demand and supply. This balance is continually challenged by the greed and or other virtues/vices of human beings. Since those inclinations are subject to our emotions and are being played on by advertising, promotions, and public relations industries, economy is quite unpredictable—closer to witchcraft than science.

With that knowledge in the background it should be easy to understand, that any government is a very weak tool to confront the energy of economic reversal since it does not have any identifiable means of its own. It can only stimulate within the laws of the country and using resources created by others, therefore it's easy to see that this will injure healthy institutions by transferring their accumulated earnings to the weak ones. In the result a "domino effect" is created: many more (small) establishments will fail because their safety margins are lowered, sacrificed to rescue the (big) failed ones.

Let's hope, the above scenario will not materialize, but let's learn the lesson: no government can give you anything, unless it takes it from others first.



**Office Information and Hours**

**Main Office - Redwood City**

770 Marshall Street  
Redwood City, CA 94063  
Phone: (650) 367-8940  
Fax: (650) 367-8945

**Concord Branch**

1010 Oak Grove Road  
Concord, CA 94518  
Phone: (925) 609-8500  
Fax: (925) 609-8008

**San Francisco Branch**

5923 Geary Boulevard  
San Francisco, CA 94121  
Phone: (415) 752-7760  
Fax: (415) 752-7783

**Sacramento Branch**

6201 Greenback Lane # F  
Citrus Heights, CA 95621  
Phone: (916) 727-0730  
Fax: (916) 727-0733

**Hours**

Mon - Thurs 9 A.M - 4 P.M  
Friday 9 A.M - 6 P.M  
Saturday 9 A.M. - 1 P.M

**New Britain Branch - Connecticut**

55 Broad Street  
New Britain, CT 06053  
Phone: (860) 223-0200  
Fax: (860) 223-0202

**Hours**

Monday 9 A.M - 1 P.M  
Tues & Wed 10 A.M - 4 P.M  
Thurs - Fri 10 A.M - 7 P.M  
Saturday 9 A.M. - 1 P.M

**Audio Response Teller**

1-888-268-8008

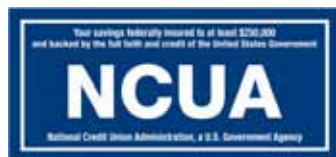
**Internet Address**

www.polamfcu.com

**E-mail Address**

polam@polamfcu.com

To use our internet banking and bill pay site, contact us at (650) 367-8940 or visit our website



**❖Your Insured Funds at Polam Federal Credit Union❖**

**Family of Two - Up to \$1,100,000 in Insurance:**

Husband Individual	\$ 100,000
Wife Individual	\$ 100,000
Joint Tenancy Husband & Wife (Joint)	\$ 200,000
Revocable Husband as Trustee for Wife	\$ 100,000
Trust Accounts Wife as Trustee for Husband	\$ 100,000
Retirement Account - Husband	\$ 250,000
Retirement Account - Wife	\$ 250,000
<b>Total NCUA Insurance Coverage:</b>	<b>\$ 1,100,000</b>

**Family of Three - Up to \$1,950,000 in Insurance:**

Husband Individual	\$ 100,000
Wife Individual	\$ 100,000
Child Individual	\$ 100,000
Joint Tenancy Husband, Wife & Child	\$ 300,000
Husband as Trustee for Wife & Child	\$ 200,000
Wife as Trustee for Husband & Child	\$ 200,000
Child as Trustee for Mother & Father	\$ 200,000
Retirement Account - Husband	\$ 250,000
Retirement Account - Wife	\$ 250,000
Retirement Account - Child	\$ 250,000
<b>Total NCUA Insurance Coverage:</b>	<b>\$ 1,950,000</b>

**Family of Four- Up to \$3,000,000 in Insurance:**

Husband Individual	\$ 100,000
Wife Individual	\$ 100,000
Child #1 Individual	\$ 100,000
Child #2 Individual	\$ 100,000
Joint Tenancy Husband, Wife & 2 Children	\$ 400,000
Husband as Trustee for Wife & Children	\$ 300,000
Wife as Trustee for Husband & Children	\$ 300,000
Child-1 as Trustee for Mother, Father and Sibling	\$ 300,000
Child-2 as Trustee for Mother, Father and Sibling	\$ 300,000
Retirement Account - Husband	\$ 250,000
Retirement Account - Wife	\$ 250,000
Retirement Account - Child-1	\$ 250,000
Retirement Account - Child-2	\$ 250,000
<b>Total NCUA Insurance Coverage:</b>	<b>\$ 3,000,000</b>

**Special Note:**

Even more coverage may be available when you define your accounts as "payable on death," or POD, account. To set up a POD account, depositors must name a beneficiary or beneficiaries who will receive money if the primary account holder dies. For each qualified beneficiary, the NCUA will boost insurance coverage by up to \$100,000.